

# DIGITAL QUANTUM ASSOCIATION

EXECUTIVE SUMMARY

Real World Assets  
Holistic Med-Tech

# DQA

September  
2024

WELLNESS REIMAGINED

# DIGITAL QUANTUM ASSOCIATION



Company	<b>DQA</b>	Website	<a href="http://www.DQA.Group">www.DQA.Group</a>	Start-up date	<b>2024</b>
Twitter	<a href="https://twitter.com/DQAssociation">@DQAssociation</a>	Telegram	<a href="https://t.me/DQAssociation">@DQAssociation</a>	Demo Full	<a href="#">Video</a>
Discord	<a href="#">Link</a>	Country	<b>Romania</b>	Demo Chapters	<a href="#">Link</a>

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## Transforming Healthcare Access Through Tokenization and Blockchain

### Offer and Positioning

**Need:** The telemedicine market's fragmented data, security, and scalability challenges can be addressed by DQA Group's blockchain-based data integration solutions, a game-changing innovation for the industry.

**Supply:** Our comprehensive offerings leverage blockchain technology, specialized holistic expertise, medical cannabis, and a focus on regulatory compliance, aligning well with the key trends and challenges in the telemedicine market.

### Target Market

#### Key figures: Telemedicine Market

- Worth **\$74.5 billion** in 2021
- Expected growth **\$476.5 billion** by 2030
- CAGR rate of **22.9%**

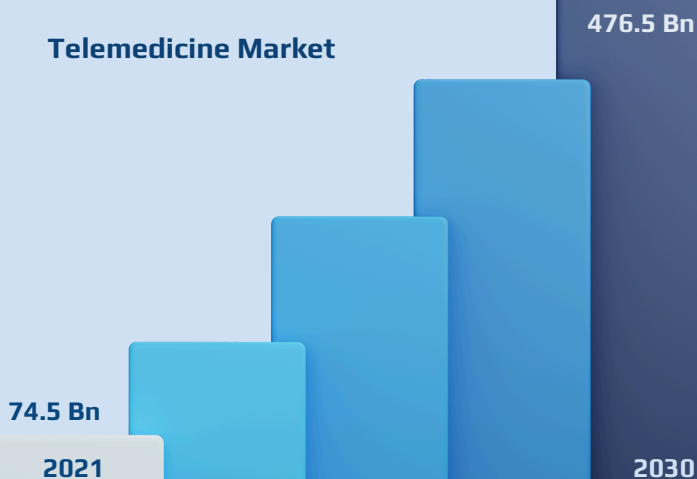
#### Key figures: Medical Cannabis Market

- Worth **\$24.87 billion** in 2024
- Expected growth **\$69.75 billion** by 2029
- CAGR rate of **22.9%**

#### Trend: The right moment to enter

Europe, sees an expansion from **\$12.90 billion** in 2020 to **\$24.84 billion** by 2028 in the European telemedicine sector, anticipating a CAGR of **19.6%**.

#### Telemedicine Market



### Competition

Name	Date	Offer
<a href="#">Teladoc Health</a>	2002	telehealth, medical opinions
<a href="#">Amwell</a>	2006	telemedicine, online consultations
<a href="#">MD Live</a>	2009	online medical and mental health
<a href="#">Ringdoc</a>	2020	telehealth, treatments

### Core Partners



# DIGITAL QUANTUM ASSOCIATION

## Core Team

### Raul C. Sararu – Founder

Serial Entrepreneur with over 25 years of experience as a Founder & CEO in various industries. [LinkedIn](#)

### Mircea Marzan – COO/CMO

Currently the Managing Director at Ana Aslan International Foundation. [LinkedIn](#)

Our existing ecosystem is comprised of companies, foundations, suppliers, distributors, manufacturers, doctors, med-cannabis specialists, therapists, clinics, researchers, scientists, retailers, and angel investors. Full [Team](#)

## Strategie Go to Market

- Doctors, Therapist recruitments
- Suppliers, distributors, partnerships strengthen
- Marketing and sponsorships
- Sales teams recruitments
- Web2 & Web3 Community
- Events & Networking
- Content Marketing

## Key steps

- **KOLs** - ongoing
- **Q1** - Brand Awareness
- **Q2** - ICO
- **Q3** - Telemedical platform [MCHC.io](#) V.2
- **Q4**- Commercial platform [NFTVapeLab.com](#) V.2
- **Q5** - Strategic partnerships
- **Q6** - Worldwide branding

## Key Figures

K\$	2025	2026	2027	2028	2029
Turnover	\$648,000	\$3,609,604	\$5,053,446	\$7,580,170	\$12,127,469
Full-Time Equivalent FTE	10	12	14	16	18
<a href="#">MCHC</a> (40 doctors)	\$0	\$956,500	\$1,339,100	\$2,008,650	\$3,213,840
<a href="#">NFTVapeLab</a>	\$0	\$1,779,924	\$2,491,894	\$3,737,840	\$5,980,545
NFT Marketplace	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868
Wellness Tourism	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Data Analytics	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Token Economy	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868

## Business Model

➤ Assuming a successful 5-year growth trajectory and a favorable acquisition, **DQA Group** may be able to achieve a 3x to 5x return on the initial **\$ 3.115** million valuation.

➤ This would translate to a potential exit value of **\$ 9.346** million to **\$ 15.578** million, based on the pre-money valuation.

### Exit planned:

- **Horizon:** 5 years
- **Mode:** Acquisition

## Fund Raising

**Search amount:** **\$ 3.115** million

**Pre-money evaluation (FDV):** **\$12.46** million

**Investors sought:** DQA Group is seeking a 20% equity stake from investors. The company wants to maintain 80% ownership after the investment round.

### Use of funds:

- 55% Operations
- 27% Marketing & Branding
- 9% Contingency Treasury
- 8% DQA Management