# DIGITAL QUANTUM ASSOCIATION

SUMMAR 

Real World Assets Holistic Med-Tech

DQA

November 2024

WELLNESS REIMAGINED

# DIGITAL QUANTUM ASSOCIATION



Company DQA Website www.DQA.Group Start-up date 2024

Twitter @DQAssociation Telegram @DQAssociation Demo Full Video

Discord Link Country Romania Demo Chapters Link



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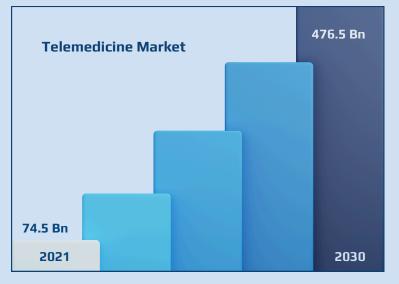
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# Transforming Healthcare Access Through Tokenization and Blockchain

# Offer and Positioning

**Need:** The telemedicine market's fragmented data, security, and scalability challenges can be addressed by DQA Group's blockchain-based data integration solutions, a game-changing innovation for the industry.

**Supply:** Our comprehensive offerings leverage blockchain technology, specialized holistic expertise, medical cannabis, and a focus on regulatory compliance, aligning well with the key trends and challenges in the telemedicine market.



### Target Market

Key figures: Telemedicine Market

- ⇒ Worth \$74.5 billion in 2021
- ⇒ Expected growth **\$476.5 billion** by 2030
- ⇒ CAGR rate of 22.9%

**Key figures:** Medical Cannabis Market

- **>** Worth **\$24.87 billion** in 2024
- ► Expected growth **\$69.75 billion** by 2029
- ⇒ CAGR rate of 22.9%

Trend: The right moment to enter

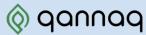
Europe, sees an expansion from **\$12.90** billion in 2020 to **\$24.84** billion by 2028 in the European telemedicine sector, anticipating a CAGR of **19.6%**.

# Competition

Name	Date	Offer	
<u>Teladoc Health</u>	2002	telehealth, medical opinions	
<u>Amwell</u>	2006	telemedicine, online consultations	
MD Live	2009	online medical and mental health	
<u>Ringdoc</u>	2020	telehealth, treatments	

# **Core Partners**











# DIGITAL QUANTUM ASSOCIATION

#### Core Team

Raul C. Sararu – Founder

Serial Entrepreneur with over 25 years of experience as a Founder & CEO in various industries. LinkedIn

Mircea Marzan - COO/CMO

Currently the Managing Director at Ana Aslan International Foundation. LinkedIn

Our existing ecosystem is comprised of companies, foundations, suppliers, distributors, manufacturers, doctors, med-cannabis specialists, therapists, clinics, researchers, scientists, retailers, and angel investors. Full Team

### Strategie Go to Market

- Doctors, Therapist recruitments
- ⇒ Suppliers, distributors, partnerships strengthen
- → Marketing and sponsorships
- ⇒ Sales teams recruitments
- ➡ Web2 & Web3 Community
- **⇒** Events & Networking
- Content Marketing

# Key steps

- **► KOL**s ongoing
- Q1 Brand Awareness
- ⇒ **Q2** ICO
- ➡ Q3 Telemedical platform MCHC.io V.2
- ➡ Q4- Commercial platform NFTVapeLab.com V.2
- **⇒ Q5** Strategic partnerships
- ⇒ Q6 Worldwide branding

# **Key Figures**

K\$	2025	2026	2027	2028	2029
Turnover	\$648,000	\$3,609,604	\$5,053,446	\$7,580,170	\$12,127,469
Full-Time Equivalent FTE	10	12	14	16	18
MCHC (40 doctors)	\$0	\$956,500	\$1,339,100	\$2,008,650	\$3,213,840
<u>NFTVapeLab</u>	\$0	\$1,779,924	\$2,491,894	\$3,737,840	\$5,980,545
NFT Marketplace	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868
Wellness Tourism	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Data Analytics	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Token Economy	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868

# **Business Model**

- → Assuming a successful 5-year growth trajectory and a favorable acquisition, **DQA Group** may be able to achieve a 3x to 5x return on the initial \$ 3.115 million valuation.
- ➡ This would translate to a potential exit value of \$ 9.346 million to \$ 15.578 million, based on the premoney valuation.

#### Exit planned:

→ Horizon: 5 years→ Mode: Acquisition

# **Fund Raising**

Search amount: \$ 3.115 million

Pre-money evaluation (FDV): \$12.46 million

**Investors sought**: DQA Group is seeking a 20% equity stake from investors. The company wants to maintain 80% ownership after the investment round.

#### Use of funds:

- ⇒ 55% Operations
- 27% Marketing & Branding
- ⇒ 9% Contingency Treasury
- ► 8% DQA Management