

DIGITAL QUANTUM ASSOCIATION

EXECUTIVE SUMMARY

Real World Assets
Holistic Med-Tech

DQA

November
2024

WELLNESS REIMAGINED

DIGITAL QUANTUM ASSOCIATION



Company	DQA	Website	www.DQA.Group	Start-up date	2024
Twitter	@DQAssociation	Telegram	@DQAssociation	Demo Full	Video
Discord	Link	Country	Romania	Demo Chapters	Link

Name	Raul C. Sararu
Mail	Raul@DQA.Group
Phone	+40 748 702 257

Transforming Healthcare Access Through Tokenization and Blockchain

Offer and Positioning

Need: The telemedicine market's fragmented data, security, and scalability challenges can be addressed by DQA Group's blockchain-based data integration solutions, a game-changing innovation for the industry.

Supply: Our comprehensive offerings leverage blockchain technology, specialized holistic expertise, medical cannabis, and a focus on regulatory compliance, aligning well with the key trends and challenges in the telemedicine market.

Target Market

Key figures: Telemedicine Market

- Worth **\$74.5 billion** in 2021
- Expected growth **\$476.5 billion** by 2030
- CAGR rate of **22.9%**

Key figures: Medical Cannabis Market

- Worth **\$24.87 billion** in 2024
- Expected growth **\$69.75 billion** by 2029
- CAGR rate of **22.9%**

Trend: The right moment to enter

Europe, sees an expansion from **\$12.90 billion** in 2020 to **\$24.84 billion** by 2028 in the European telemedicine sector, anticipating a CAGR of **19.6%**.

Telemedicine Market



Competition

Name	Date	Offer
Teladoc Health	2002	telehealth, medical opinions
Amwell	2006	telemedicine, online consultations
MD Live	2009	online medical and mental health
Ringdoc	2020	telehealth, treatments

Core Partners



DIGITAL QUANTUM ASSOCIATION

Core Team

Raul C. Sararu – Founder

Serial Entrepreneur with over 25 years of experience as a Founder & CEO in various industries. [LinkedIn](#)

Mircea Marzan – COO/CMO

Currently the Managing Director at Ana Aslan International Foundation. [LinkedIn](#)

Our existing ecosystem is comprised of companies, foundations, suppliers, distributors, manufacturers, doctors, med-cannabis specialists, therapists, clinics, researchers, scientists, retailers, and angel investors. Full [Team](#)

Strategie Go to Market

- Doctors, Therapist recruitments
- Suppliers, distributors, partnerships strengthen
- Marketing and sponsorships
- Sales teams recruitments
- Web2 & Web3 Community
- Events & Networking
- Content Marketing

Key steps

- **KOLs** - ongoing
- **Q1** - Brand Awareness
- **Q2** - ICO
- **Q3** - Telemedical platform [MCHC.io](#) V.2
- **Q4** - Commercial platform [NFTVapeLab.com](#) V.2
- **Q5** - Strategic partnerships
- **Q6** - Worldwide branding

Key Figures

K\$	2025	2026	2027	2028	2029
Turnover	\$648,000	\$3,609,604	\$5,053,446	\$7,580,170	\$12,127,469
Full-Time Equivalent FTE	10	12	14	16	18
MCHC (40 doctors)	\$0	\$956,500	\$1,339,100	\$2,008,650	\$3,213,840
NFTVapeLab	\$0	\$1,779,924	\$2,491,894	\$3,737,840	\$5,980,545
NFT Marketplace	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868
Wellness Tourism	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Data Analytics	\$223,000	\$300,915	\$421,281	\$631,922	\$1,010,674
Token Economy	\$101,000	\$135,675	\$189,945	\$284,918	\$455,868

Business Model

➤ Assuming a successful 5-year growth trajectory and a favorable acquisition, **DQA Group** may be able to achieve a 3x to 5x return on the initial **\$ 3.115** million valuation.

➤ This would translate to a potential exit value of **\$ 9.346** million to **\$ 15.578** million, based on the pre-money valuation.

Exit planned:

- **Horizon:** 5 years
- **Mode:** Acquisition

Fund Raising

Search amount: **\$ 3.115** million

Pre-money evaluation (FDV): **\$12.46** million

Investors sought: DQA Group is seeking a 20% equity stake from investors. The company wants to maintain 80% ownership after the investment round.

Use of funds:

- 55% Operations
- 27% Marketing & Branding
- 9% Contingency Treasury
- 8% DQA Management